2012 Company Profile
Quick Profile

Zambikes is a social business that manufactures, assembles and distributes high quality bicycles, bicycle ambulances and cargo bicycle trailers to the underprivileged, empowering individuals to fight the mindset of poverty and address the economic and social needs of Zambia. The bicycles are distributed to medical workers, pastors, teachers and developing entrepreneurs allowing each recipient to travel three times as fast than by foot. The bicycle ambulances address the transport bottleneck by allowing patients to be ferried to health facilities in a faster and more comfortable way. The cargo bicycle trailer allows the individual using it to carry up to three times more load (due to increased capacity of up to 300kg). This not only increases efficiency but also earning power.

Mission + Vision

Zambikes is committed to changing lives by providing high quality bicycles, bicycle ambulances and cargo trailers to underprivileged and service minded Zambians. Through the pulpit of a bicycle Zambikes is developing leaders, training individuals and spreading the good news of Jesus Christ. The vision is to be a self-sustaining organization, leading southern Africa in building and supplying high quality, customized bicycles and bicycle accessories.

Core Values

Building grassroots relationships that lead to the empowerment of Zambians through job creation, skills training, and providing bicycles and bicycle accessories as tools.
Aiding in sustainable economic development throughout Zambia by providing high quality bicycles and bicycle trailers that are manufactured, assembled and serviced by Zambians.
Improving the quality of products in Zambia.
Providing customer service that Zambians deserve.

Foundation and Roots

Visiting Lusaka on a University lead Missions trip in 2004, Dustin McBride and Vaughn Spethmann saw the positive impact and need for high quality bicycles not only in Zambia but throughout Africa. The first plan was created at Azusa Pacific University for an Entrepreneur class in 2006 but soon took legs as Dustin and Vaughn moved to Zambia in 2007. After a divine meeting with Gershom Sikaala and Mwewa Chikamba in July of 2007, they shared the vision of “turning Africa around one bike at a time” and the company roots began. The following directors founded Zambikes as a Social Enterprise in August 2007:

Dustin McBride (US), Gershom Sikaala (ZM), Vaughn Spethmann (US), and Mwewa Chikamba (ZM)

Zambikes is set up as a Social Enterprise run as a for profit company with a social footprint. Focusing on community development, vocational and leadership training, and developing relevant custom “Zambian” products makes Zambikes different than other Companies in Zambia. Zambikes is a VAT registered Company Limited by Shares in Zambia.
Location

Zambikes headquarters is located on **Lumumba Rd Lusaka** (between Southern Steel and the Road Transport and Safety Agency (RTSA)) and our production facility is located on **Mungwi Road** in **Lusaka West**. Acirfa Inc., Zambikes’ partner organization, operates in San Diego, California, USA.

Employees

| Overall: | 25 |
| Management: | 4 |
| Marketing: | 3 |
| Mechanics: | 18 |

Management Team

- **Mwewa Chikamba**: Managing Director
- **Viera Funjika**: General Manager
- **Tiki Mambwe**: Marketing/Sales Manager
- **Paul Mulenga**: Administrator
- **Dustin McBride**: Board of Advisors – Leadership Development
- **Vaughn Spethmann**: Board of Advisors - Operations
- **Daryl Funk**: Board of Advisors – Product Development
- **Gershom Sikaala**: Co-Founder

Acirfa Partnership

Acirfa is a 501(c)3 tax exempt non-profit organization that operates out of the United States to facilitate finances, consulting and awareness for start up social enterprises, such as Zambikes. Acirfa provides experienced professionals in engineering, business management and marketing, and construction to further develop Zambikes. To learn more about Zambikes partners, check out Acirfa’s website: [www.abikes.org](http://www.abikes.org)

Products

Zambikes now carries two options to cover all your riding needs. Continuing in tradition, our Amaka Sana 6 speed bicycle will get you from A to B no matter the terrain. Zambikes is introducing a single speed for 2012 called “Mukango”. This single speed has all the strength of our Amaka Sana at a much lower cost. No gears, no hassles. No matter your choice, if it’s yellow and says “Zambikes”, it’s the best bike in Zambia.

www.zambikes.org  +260 976 974 928  P.O. Box 39468
information@zambikes.org  +260 211 234 926  Lusaka, Zambia
The Zambulance

An ambulance trailer that easily attaches to a bicycle and can carry an adult over any distance to and from health centers. Ferrying patients to health centers in carts and wheelbarrows is a common sight in Zambia. As a result, Zambikes, which aims to provide solutions to problems facing the surrounding communities, has designed this trailer in bid to meet the needs of the Zambian people. To this end we have partnered with professional engineer and designer Daryl Funk from the USA to offer Zambians a product that is not only stronger but has lasting and higher performance by sourcing stronger wheels and ensuring the hitch can withstand pressure. Comes with

The ZamCart Cargo Trailer

The ZamCart trailer has a load capacity of 250-300Kgs. This trailer can be used to transport goods to and from the market and/or to ferry farming implements or building materials. It is a multi purpose trailer designed to focus the weight of the load on the wheels and axle that will ensure the lifespan of the bicycle is not affected. Since Zambikes has designed a thicker stronger wheel (triple thick spokes, sealed bearings, extra wide tires and heavy duty rims), the Zamcart can carry extremely heavy loads. (Side-rail model shown in picture, customizations are optional and available).
Services Offered:

- **Free Delivery in Lusaka**
  Contact info@abikes.org for more information.

- **Mechanic Training**
  The mechanic training is a three-day school that teaches bicycle basics that includes information on all parts of the bike. The training teaches how to change and fix the crank; adjust and maintain a derailleur; and assemble and adjust the brakes. After the training, five tests will be given that challenge each one of these skills. Given a passing score, the student will receive a Zambikes certified mechanic certificate. We further teach various entrepreneurial skills that challenge the student to use his/her mechanic training.

- **Advanced Mechanic Training**
  (Two additional days, post basic Mechanic Training) This includes instruction on how to true the wheels, adjust the hubs, and more in depth training on bicycle concepts. At the completion of this school, the mechanic will receive an advanced emblem on their mechanic certificate.

- **Receiving Ceremony**
  We want each bicycle recipient to understand how to use the bicycle but also his or her potential with a bicycle. The ceremony is set in place to explain how to maintain, introduce local bike mechanics, and receive the bicycles. We will be present so that any questions or concerns will be addressed.

- **Bicycle Delivery**
  Within Lusaka Zambikes offers free delivery. Delivery outside of Lusaka is negotiable and can be arranged at a fee. This fee includes a traveling mechanic who will demonstrate basic bike maintenance and care.

- **Traveling Toolkit**
  Includes allen keys, screwdrivers, shifting spanner, pump, patchkit

- **Mechanic Tool Kit**
  Includes “Traveling Toolkit”, spoke key, and various spare parts

**Sales Outlets in Zambia**

Within Lusaka:
- Zambikes Office on Lumumba Rd.
- Honda Zambia
- Southern Steel
- Handyman’s Paradise

Outside Lusaka:
- Handyman’s Paradise (Livingstone, Kabwe, Ndola)
- Seeds of Hope - Ndola

*Distribution available all over Zambia with transport fee. (Bulk orders suggested)
Who we work together with

- Akerfa Bicycles (USA)
- World Vision Zambia
- Africycle (Malawi)
- BEN Bikes Namibia
- Ministry of Health Zambia
- Catholic Relief Services (Zambia)
- Health Care Partnerships (Zambia)
- ProBike (South Africa)
- DAPP (Zambia)
- ITDP (Institute for Transportation and Development Policy - USA)
- Seeds of Hope International (USA/Zambia)
- Handyman’s Paradise (Zambia)
- Hands at Work (Kabwe, Zambia)
- Honda Zambia
- Southern Steel (Zambia)
- Grace Ministries (Zambia)
- Christian Alliance for Children in Zambia (Zambia)

Ministries

Just as Zambikes is blessed as an organization, it blesses others through spending time and aiding in development.

House of Moses- An orphanage for abandoned and vulnerable children under two years of age. It is a part of the Christian Alliance for Children in Zambia. Zambikes is dedicated to spending time with the children and assisting in their needs.

Matthew 25 Ministries- A ministry dedicated providing for the sick, blind and vulnerable children. Zambikes spends time with the children and aids where it can.

Preaching- As an organization, Zambikes representatives have preached at Churches, over night prayer meetings, lunch gatherings, and to the youth (Generation Impact) throughout Zambia from Livingstone up to the Copperbelt.

Projects- Zambikes has participated in numerous community projects including distributing (gifting) toothbrushes, toothpaste, and other hygiene supplies in rural villages. In addition, Zambikes has put on educational seminars in HIV/AIDS awareness.

Prayer- “Changing Lives” is a key component of the Zambikes mission and the first step in changing any life is through prayer. Zambikes dedicates an hour a week to pray as a group as well as time individually to pray for Zambikes, Lusaka, Zambia, the USA, and our neighbors.